# PRO4STMENSCHEN Für Unternehmen Mobilisieren

Hereh Williams 193

#### Your PRO4S network contact



#### **Bruno Geiger**

- Owner GEIGER EVOLUTION GmbH Coorporate Development/Coaching
- Bachelor of Business Administration /HWV
- Many years of experience in Management positions and staff functions in the insurance industry, real estate business, management consulting and healthcare
- Proactive and creative lateral thinker
- PRO4S partner and trainer

#### **Mobilizes people - sustainably**

 To lead means to be an example, to be a role model, to set understandable, achievable and clear goals, to create ideal conditions for employees and to continuously communicate; "Walk the talk"



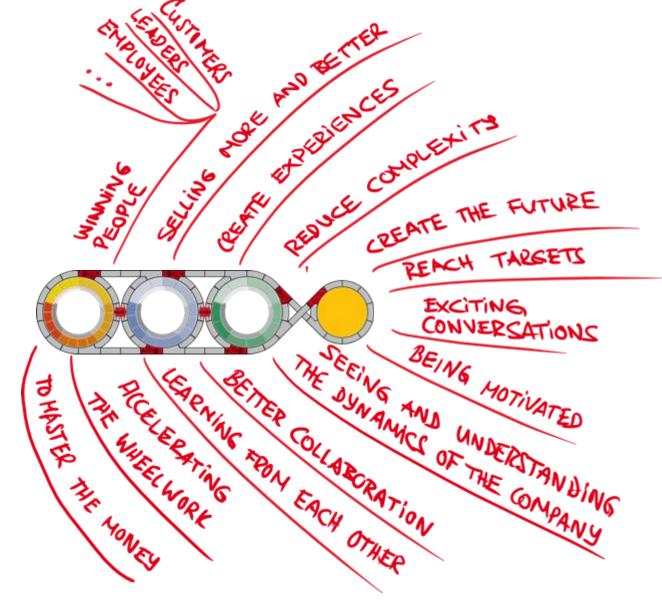
Pulling the same rope – in the same direction!





## PRO4S MEMO® creates value







## **Business reality**





OWERWORKED
LONE WOLVES INSTEAD OF
PEOPLE JOINING FORCES
IN A TEAM?

TIRING
ONE-WAY COMMUNICATION
ONE-WAY COMMUNICATION
ONE-WAY
ONE



PROCESSES IN
BINDERS INSTEAD OF
LIVING ON-SITE
COLLABORATION?

EXPLODING COMPLEXITY
AND FLOOD OF INFORMATION
INCTEAD OF TRANSPARENCY
AND PRIORITIES?

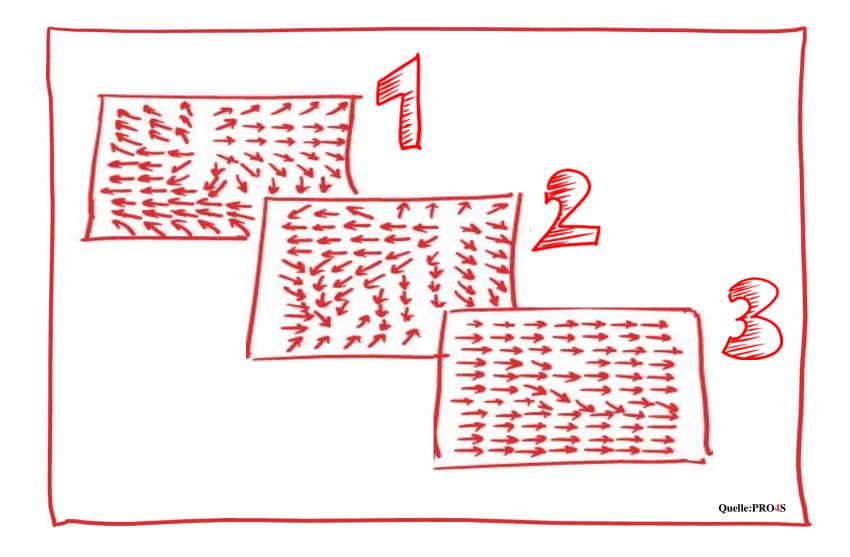
WAITING FOR INSTRUCTION
THE MANAGEMENT
- FLEZ BUITCH TO CRETZUI
SETIZ ON SITE?

UNSETTLED



# Bundeling and focusing energy

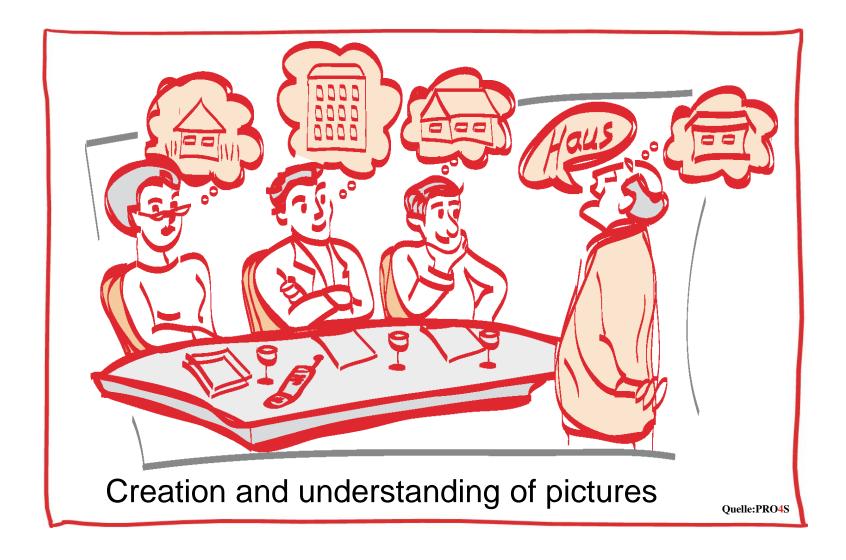






# Commun understanding and view







# Creating a shared view



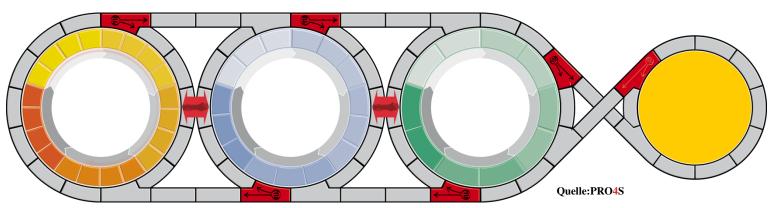




# We see the "big picture" / overall view



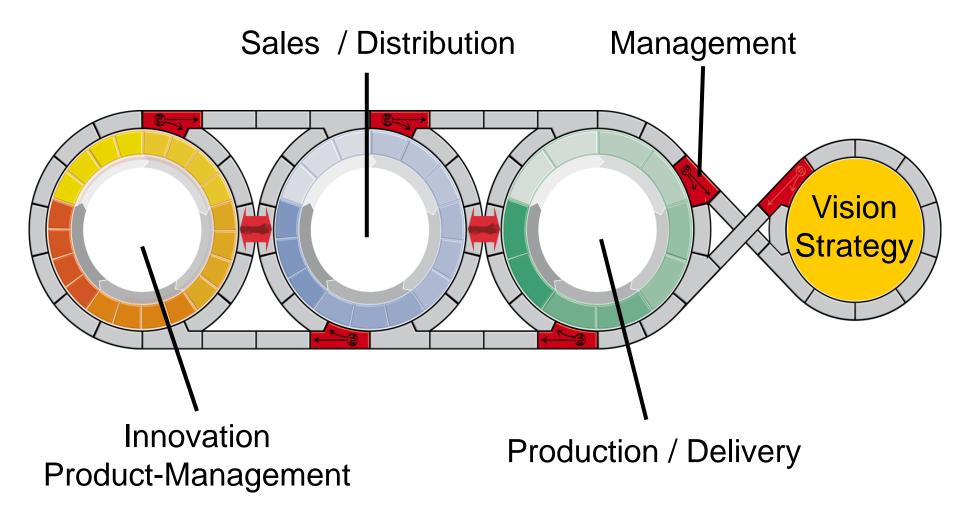






#### ... and focus the details







# Impressions with PRO4S MEMO®



2



Creating a common understanding of the business case

Concretizing values, strategy and processes

Reduction of complexity with pre-post-picturing





Scalable setup. Working in small or large groups. Different roles and levels. Change of perspectives.

Reflection. Preparation of transfer.







Simulation of cause and effects.

Across countries, cultures and languages

Train the Trainer



#### **Apprentices creating sense for their** business case



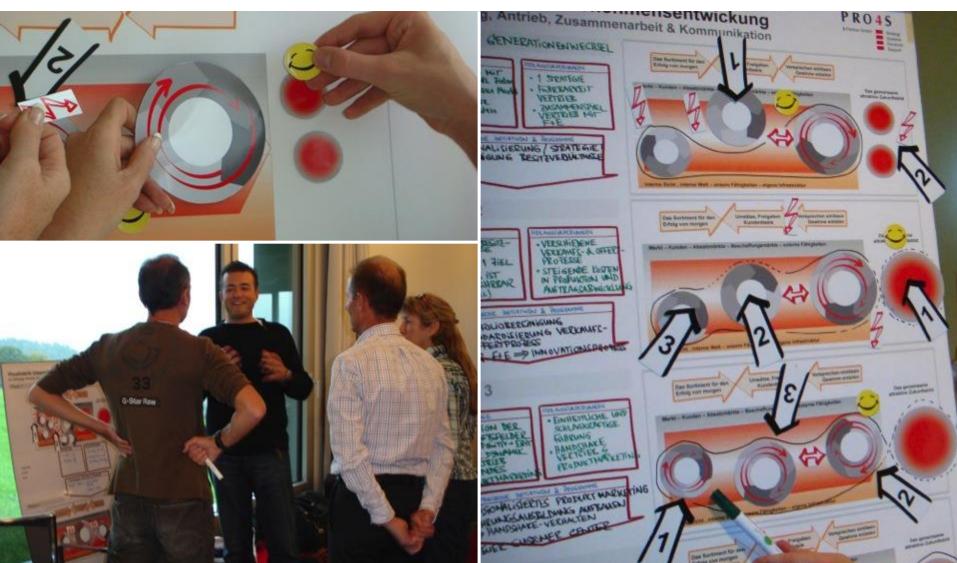
Sharing the business case – from the apprentice to the CEO

www.pro4s.com



### PRO4S MEMO®: Deepening the business case – step by step.





Visualizing change with pre-post picturing – top down but also bottom up

www.pro4s.com



PRO4S is positive power and is your partner for mobilizing people Kraft Impuls Motivation B .... cerlikon RUAG \*Holcim LANXESS \*Inventx KISTLER PROTINGER ADVANTECH swisscom. hildebrand CROSSAR CATTEING RWE telecomFL abraxas ThyssenKrupp PRO O ALTANA seetalelco SwissLife O Dresdner Bank e h Kantorrospies H Allianz (II) SECULZER TEXTIL" Kantonalbank SIEMENS WUR endrich engelhorn SR Technics 😜 FOAMPARTNER 4 **S** Clariant BUHLER PRO4S Customers. 13 years of experience.



/13

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